



## SAP STUDENT LIFECYCLE MANAGEMENT

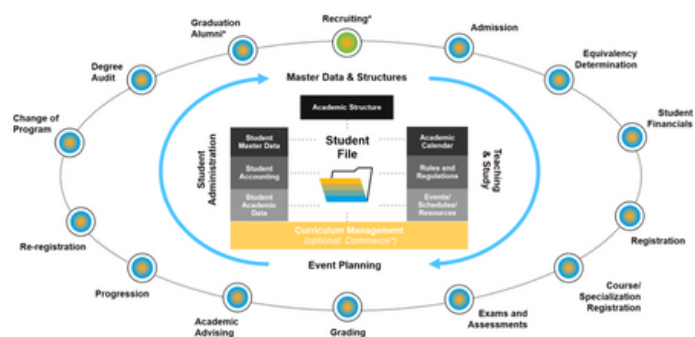
### SAP STUDENT INFORMATION SYSTEM – PUTTING THE STUDENT AT THE CENTER

SAP SE (NYSE: SAP) and LSI (an SAP Gold Partner dedicated to Higher Education) have partnered to provide next-generation Student Lifecycle Management solutions to the North American Higher Education market.

The SAP® Student Lifecycle Management (SLcM) is a flexible, mature, and comprehensive Student Information System application which helps higher education and research institutions build a student centric culture that is more responsive to students' needs by adding self-service processes, mobile access and embedded analytics for data-informed decisions. The integrated solution enables you to digitally transform the student lifecycle by better understanding potential and current student needs and maximizing strategic planning efforts. It also helps you streamline the management of student services – from recruitment through graduation and beyond – to build a community of lifelong learners.

SAP SLcM can be implemented in a Cloud-based environment as a full functioning Platform or in stages based on your organization's landscape. As part of an Intelligent Enterprise, SLcM brings together a variety

of SAP solutions and technologies including SAP Student Activity Hub, SAP Customer Experience and Management Solutions (Qualtrics), SAP Travel & Expense (Concur), and new digital technologies like blockchain, AI and machine learning, and chatbots through SAP Cloud Platform. The power of the solution is its flexibility and extensibility with protected configurations during solution upgrades. In addition, being built on HANA, SAP's in-memory platform, allows for strong, and fast reporting, and great user experience.



# SUPPORT STUDENT SERVICES AND ADMINISTRATION TO INCREASE COMPETITIVE ADVANTAGE

## Enhancing the Recruiting Process

With SAP Higher education Solutions, admissions officers can use prospect data gathered during the recruitment process to communicate with prospective students via targeted recruitment campaigns, and enrollment directors can use the powerful analytics functionality to review the effectiveness of campaigns. A graphical dashboard display helps forecast response rates.

## Streamline the Admission Process

Prospective Students (international, transfer, or first-time) can utilize the robust online admission process and indicate whether they plan to apply for financial aid, track the status of their applications, and pay via credit card or use electronic bill presentment and payment services once accepted.

## Enable Transparent Enrollment and Registration with the Central Student Record

Following acceptance, students can register for courses via a user-friendly app, access a self-service portal which includes full visibility into their personal student file, edit their personal records (with certain restrictions built in), review class schedules and the status of their student accounts, store ID photographs, and receive other self-service access as determined by the institution. All these services can be accessed using a mobile device – the preferred choice of most students.

## Simplifying Academic Advising

With the academic advisor app, advisors can help students select courses, plan for upcoming terms, and complete their degrees successfully and on time. Degree audit functionality helps advisors establish course lists that meet students' degree requirements.

## Managing Student Financials

SAP SLcM calculates tuition and fees as well as financial aid using SAP HANA platform integration services into a third-party financial aid software, to help ensure that students only have to pay the net amount due. The software also enables the posting to students' accounts of tuition and fees paid by third parties and tracks the costs by sponsor. Students can check the status of their accounts online and pay for open items using payment card or other payment methods.

## Monitor Examination, Grading and Academic Progression

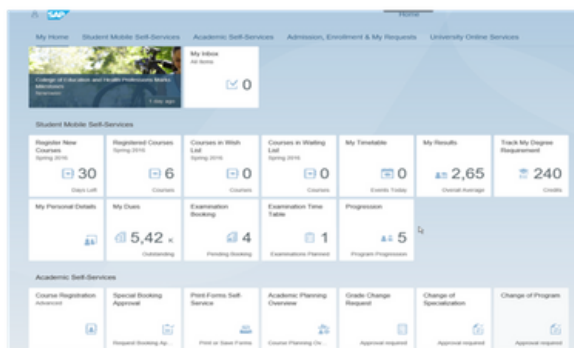
Authorized faculty can enter results based on grading scales that vary according to course levels, and they can track course attendance as well as update degree progression and degree audit processes. The software can be used to monitor, and measure student progress based on grade point averages and credits for undergraduate and graduate work. The web-based self-service functionality lets students request that official copies of their transcripts be sent directly to them or to third parties, such as potential employers.

## Access Services for Change of Program and Degree Audits

The system automatically routes program changes through an internal approval process. Students, faculty, and staff have access to web-based degree audit functionality. Students can monitor their status, while faculty and administrative staff can simulate degree audits as they advise students or as part of the examination and graduation processes.

## Support Processes for Graduation and Alumni Relations

Track applications for graduation and evaluate results of degree audits to support the graduation process. Students can access self-service graduation request forms and applications.



*Student Launch Pad Accessible from any device*



# ENABLE ACADEMIC AND ADMINISTRATIVE PROCESSES WHILE STREAMLINING PROCESSES

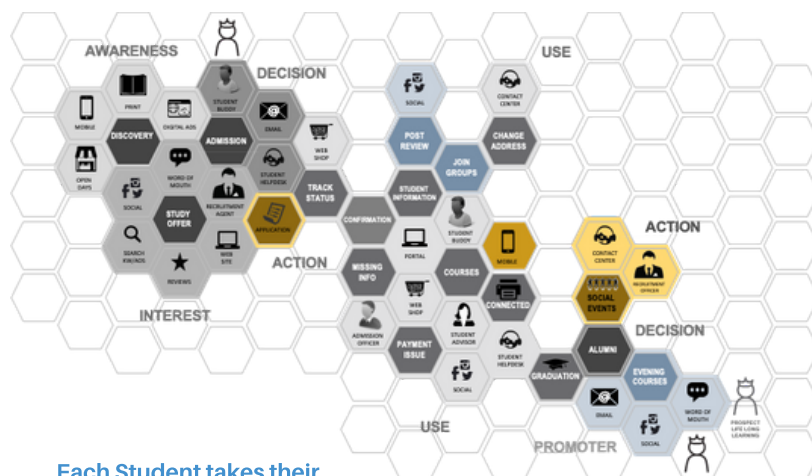
## Integrate your Academic Lifecycle Processes

The application helps you manage the complete academic lifecycle by integrating student administration, academic activity, and financial transactions into a seamless process. With integration, admissions officers and authorized users get role-based access to student master records.

## Gain Insights with Self-Serve Analytics

Perform complex analyses and queries with SAP in-memory computing and SAP Analytics Cloud. Technologies build into the solution. analyze student, business, and student data, so you can better understand and dynamically address the needs of students, faculty, and alumni. In particular, our tools help you manage the student population and improve performance and retention.

### SAP Analytics Cloud - Example dashboard for faculty



Each Student takes their own journey many potential touch-points

## Integrate Your Business Processes and Workflows

The application enables you to automate administrative tasks, generate correspondence, and manage authorization, security, and reporting processes with reconfigured workflows, templates, and rule checking, and logic built into the solution.

## Provide Secure Data and Access to the Authorized Users

Authorization functionality helps secure data and control access to protect against threats to critical processes and information from both internal and external sources. Data is secured at the transactional, process, and activity levels.

## About LSI

LSI was founded in 1998 as a dedicated SAP Services consultancy created to offer high impact SAP products and services for Higher Education as well as Federal, State, Local Government, Transportation, and Healthcare markets. With our expertise in numerous Higher Education implementations, support, and service offerings across North America, has allowed LSI to become the leader in Higher Education digital transformation with SAP Solutions. Today we are taking the lead in applying next level intelligent technologies to enable the Intelligent Enterprise. Technologies that will again transform our industry to world-class levels of transparency, quality and efficiency. As technologies such as artificial intelligence, machine learning, the internet of things (IoT), advanced analytics and blockchain technologies become mainstream, no organization in the U.S is better positioned to harness the power of SAP and the Intelligent Enterprise for Higher Education and Public Services.



EAST COAST, HQ  
978.261.6100  
303 Wyman Street Suite 300  
Waltham, MA 02451

RALEIGH NC  
978.261.6100  
555 Fayetteville St, Industrious, 3rd Floor,  
Raleigh, NC 27601

WEST COAST  
858.342.6665  
550 W B Street, 4th Floor  
San Diego, CA 92101

sales@lsiconsulting.com